

Message Text

UNCLASSIFIED

PAGE 01 BONN 14996 131647Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----078013 140039Z /72

R 131633Z SEP 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 1375
USMISSION USBERLIN
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS BONN 14996

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - KAVLICO CORPORATION CHATSWORTH,
CA.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

BMT MESSTECHNIK
HUMBOLDSTRASSE 22
D-1000 BERLIN 33, GERMANY
CONTACT: HERR DR. ING. WALLNER, OWNER
PHONE: (030) 801-58-21
COMMENT: FIRM IS A MEDIUM-SIZED WEST BERLIN DISTRIBUTOR
OF TRANSDUCER EQUIPMENT IN BERLIN MARKET. FOR
PRODUCT LINES OFFERED THERE IS POTENTIAL MARKET IN
BERLIN. INTERESTED FIRM WAS ESTABLISHED IN 1974,
EMPLOYS 10. NEW COMPANY HAS ACHIEVED SUBSTANTIAL
EXPANSION OF ITS MARKET SHARE IN RECENT YEARS. IT
OFFERS GOOD PROSPECTS FOR DEVELOPING NEW PRODUCT
LINES IN THIS MARKET. FIRM WOULD LIKE ADDITIONAL
INFORMATION IN GERMAN, IF AVAILABLE. BANK REFERENCE:
BANK FUER HANDEL UND INDUSTRIE, UHLANDSTRASSE 9-11,
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 14996 131647Z

D-1000 BERLIN 12, GERMANY, TEL: (030) 31-961.

-MIT- MESSINSTRUMENTEN TECHNIK
FERINGASTRASSE 14
D-8034 UNTERFOEHRING B. MUENCHEN
CONTACT: HERR KROLL, SALES MANAGER
PHONE: 089/951073

COMMENT: COMPANY IS ENGAGED IN MANUFACTURING AND SELLING ALL TYPES OF SOPHISTICATED MEASURING AND TESTING INSTRUMENTS AND EQUIPMENT. ABOUT 20 PERSONS ARE EMPLOYED. SALES ARE SAID TO BE SATISFACTORY. FIRM IS INTERESTED IN EXPANDING ITS SALES PROGRAM BY ADDING U.S. PRODUCTS, PARTICULARLY NEW TO GERMAN MARKET PRODUCTS. FIRM IS SMALL BUT CAN UNDERTAKE SERVICING. FIRM ENJOYS A GOOD REPUTATION AND IS CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

NISATRONIC SCHLINKMANN GMBH
LUFTSCHIFFRING 14
D-6831 BRUEHL NEAR MANNHEIM, GERMANY
CONTACT: DIETER SCHLINKMANN, ING. OWNER AND MANAGER
PHONE: 06202/72128
TELEX: 466354

COMMENT: SMALLER DISTRIBUTOR AND PRODUCER OF MEASURING AND CONTROLLING EQUIPMENT. HAS STAFF OF 6. ANNUAL SALES OVER DM ONE MILLION. VERY FAVORABLY KNOWN TO CONSULATE GENERAL STUTTGART FOR MANY YEARS.

APPROVING OFFICER: DENNIS H. OBERMAYER, COMMERCIAL
OFFICER
MEEHAN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 13-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN14996
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770332-0447
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770971/aaaaciaw.tel
Line Count: 85
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 2d4e0548-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1300283
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - KAVLICO CORPORATION CHATSWORTH, CA. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/2d4e0548-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009